

# TDI ACADEMY

## Enterprise ready Learning & Development on digital insurance



# What's the agenda?

1. What is TDI Academy all about?
2. Info on TDI Academy programmes?
3. Want to know more – what's the best way to do that?

# TDI Academy is the only global L&D platform on digital insurance



*On-demand*



*Interactive*



*Practitioner-led  
With case studies*



*Relevant &  
up-to-date*

*Developed with  
leading insurers in  
2019*

*Launched in  
2020*

*Scaling from  
2021+*

# The TDI Academy Curriculum

“I would highly recommend the Certificate in Digital Insurance for people at all levels and stages of their insurance career.”

Asia CEO – Global Insurer

CORE CURRICULUM  
CHOOSE FROM

56

ONE-HOUR  
LESSONS

20

LANGUAGES\*

*\*Lesson videos captioned in 20 languages and multilingual interface*



# The learning experience - what does a lesson look like?

*Lessons typically take  
1 – 1.5 hours to  
complete*

4 - Value Chain Innovations

## 4.8 Implementing Value Chain Innovations

28% Complete Last activity on December 13, 2020 2:48 pm

### Course Content

Industry Expert Intro



Your industry expert

Overview & Learning Goals



Lesson overview

- Lessons are broken into 3-4 topics with learning goals.
- Industry expert records video for each topic
- Supporting materials / deck is also provided.



Defining value chain innovation

Identifying opportunities for value chain innovation

Delivering value chain innovations in practice

Summary & further references



Summary and further references for Implementing value chain innovations

Quiz at end (multiple choice)



Quiz for Implementing value chain innovations

Mandatory feedback



Feedback for Implementing value chain innovations

### Defining value chain innovation

4.8 Implementing Value Chain Innovations > Defining value chain innovation

IN PROGRESS

(11 minutes)



Watch lesson previews:

# TDI Core Curriculum

Pre-recorded lessons available on-demand in 20 languages

Regularly updated

Focused on practical vs theory

Relevant & applicable for all

Course 1 OUR CHANGING WORLD	Course 2 TECH ENABLERS	Course 3 DATA & ANALYTICS	Course 4 VALUE CHAIN INNOVATIONS	Course 5 NEW DIGITAL BUSINESS MODELS	Course 6 CUSTOMER EXPERIENCE & MARKETING	Course 7 STRATEGY & TRANSFORMATION
1.1 4 <sup>th</sup> Industrial Revolution	2.1 Tech Trends In Insurance	3.1 The Power Of Data	4.1 Sales Tools For Insurance Agents	5.1 Platform & Ecosystems	6.1 Customer Experience	7.1 Why Strategy Beats Execution
1.2 Our Connected World	2.2 AI, Machine Learning, & RPA	3.2 Python Basics	4.2 Underwriting – Life & Health	5.2 Microinsurance	6.2 Direct Digital Marketing	7.2 Regulations & Ethics in a Digital World
1.3 The Power Of Social	2.3 Blockchain	3.3 Python Intermediate	4.3 Underwriting – Property & Casualty	5.3 On-Demand Insurance	6.3 Data-led Marketing	7.3 Transforming the Old vs. Building the New
1.4 Changing Consumer Behavior	2.4 IoT	3.4 Data Visualization & Example Tools	4.4 Product Development	5.4 Comparison Sites	6.4 MarTech	7.4 Partnership in a Digital World
1.5 The Future of Insurance	2.5 Chat & Voice	3.5 Machine Learning	4.5 Service & Administration	5.5 Community, Affinity & Peer-to-Peer	6.5 The Power of Content	7.5 Change Management as a Discipline
1.6 Why Data Is King	2.6 Immersive Technologies	3.6 D&A Use Cases – Property & Casualty	4.6 Claims – Life & Health	5.6 Health & Wellness	6.6 Omni Sales & Service	7.6 Agile & Lean Basics
1.7 Cloud Crushes Cost	2.7 API's & Microservices	3.7 D&A Use Cases – Life & Health	4.7 Claims – P&C	5.7 Commercial	6.7 Customer Life Time Value & Customer Advocacy	7.7 Cultural Change for a Digital World
1.8 Insurance Rebooted	2.8 Tech Architecture Best Practices	3.8 Predictive Modelling	4.8 Implementing Value Chain Innovations	5.8 Building New Digital Business Models	6.8 Out-of-Industry Examples	7.8 How to Succeed When Most Transformations Fail

 \*Click on lesson and course title for more info

# TDI Academy Faculty bring insights and experience



**THE DIGITAL INSURER**  
**HUGH TERRY**  
Founder,  
The Digital Insurer



**THE DIGITAL INSURER**  
**SIMON PHIPPS**  
Founder,  
The Digital Insurer



**THE DIGITAL INSURER**  
**MALIN NAGARIA**  
Head of TDI Academy,  
The Digital Insurer



**SAPORITO & ASSOCIATES**  
**PAT SAPORTO**  
Founder & Principal Consultant  
Author, Applied Insurance Analytics



**THE DIGITAL INSURER**  
**DR GRAHAM SPRIGGS**  
Curriculum & Assignments Director,  
The Digital Insurer



**SUSAN HOLLIDAY**  
Board member and Advisor



**IBM**  
**MARK CARTER**  
Americas Engagement Partner  
IBM Innovation Studio



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**TIMOTHY CHAN**  
Insurance Lawyer at  
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Founder at TheInsureTechLawyer.com



**XCELERATE**  
**JYOTI GUPTA**  
Data Science and  
ML Lead Instructor



**true money**  
**MICHAELA**  
Country MD  
True Money, Indonesia



**Google**  
**NGEL WALSH**  
Managing Director,  
Insurance at Google



**SMA STRATEGY MEETS ACTION**  
**DEB SMALLWOOD**  
Founder,  
Strategy Meets Action



**GAVIN COLLOUQLEY**  
MD Mndswide



**OB1 Consulting**  
**ZOË BELCHER**  
Founder and Director,  
OB1 Consulting



**Swiss Re**  
**KRISTIN WARNE**  
Global head of life & health claims,  
Swiss Re



**THE DIGITAL INSURER**  
**ANDREW DE KOCK**  
Head of Tech,  
The Digital Insurer



**Digital insurance LATAM**  
**HUGUES BERTIN**  
CEO,  
Digital Insurance LatAm  
CEO+Latam Lead



**INSURE**  
**STEVE TUNSTALL**  
CEO & Co-Founder,  
Inzsure Pte.Ltd



**AW**  
**ALAN WALKER**  
Digital Insurance  
Transformation Specialist



**THE DIGITAL INSURER**  
**RICK HOCKSTEP**  
Chairman,  
The Digital Insurer



**Microsoft**  
**JAN REINMÜLLER**  
Head of Business Development  
Microsoft



**Swiss Re**  
**YANN COEVEN**  
Global Analytics Business  
Partner  
Swiss Re APAC



**SMA STRATEGY MEETS ACTION**  
**MARK BREEDING**  
Partner and Chief Research  
Officer, Strategy Meets Action



**Google**  
**JAMES COGHILL**  
Industry Manager,  
Finance, Google



**SENSE**  
**HÉLÈNE STANWAY**  
President & Co-Founder  
SENSE



**qualtrics XM**  
**HARISH AGARWAL**  
CX Solution Lead,  
Qualtrics



**jinnbee**  
**JOËL BASSAN**  
CEO & Founder, Jinbee  
CEO+France Lead



**KPMG**  
**PALL BRENCHELY**  
Partner, Insurance Advisory at  
KPMG Singapore



**DUNCAN MNYN**  
Business ethics consultant,  
Chartered Insurance Practitioner



**Google**  
**THOMAS CHAN**  
Insurance Sector Lead,  
Google Cloud



**ضمان Daman**  
**FREDERIK BISBJERG**  
Executive Vice President-  
Digitalization & Innovation, Daman  
National Health Insurance  
Company

# Multilingual capability

*Lesson videos captioned in 20 languages and multilingual interfaces:*

ARABIC	INDONESIAN	RUSSIAN
CHINESE	ITALIAN	SPANISH
DUTCH	JAPANESE	TAGALOG
ENGLISH	KOREAN	THAI
FRENCH	MALAY	TURKISH
GERMAN	PORTUGUESE	VIETNAMESE
HINDI	POLISH	

## Future trends impacting insurance now

Our Changing World > The Future of Insurance > Future trends impacting insurance now IN PROGRESS

(40 minutes)

English  
العربية  
中文 (简体)  
Français  
Deutsch  
हिन्दी  
Bahasa Indonesia  
日本語  
Português  
✓ Español  
ไทย  
Türkçe

**LESSON 1.5**  
**FUTURE TRENDS IMPACTING**  
**INSURANCE NOW**

39:36

Google Ti

<input type="radio"/> Introdução ao curso OCW Tópicos 5	
<input type="radio"/> A 4ª Revolução Industrial Tópicos 6   2 testes	expandir
<input type="radio"/> Nosso mundo conectado Tópicos 7   2 testes	expandir
<input type="radio"/> O poder do social Tópicos 6   2 testes	expandir
<input type="radio"/> Mudando o comportamento do consumidor Tópicos 6   2 testes	expandir

### ARTIFICIAL INTELLIGENCE AND THE PERSONALISATION OF INSURANCE

- INSURANCE AGENTS WILL BECOME ADVISORS AND CONFIGURATORS
- MANUAL UNDERWRITING WILL BE REPLACED BY AUTOMATED, INDIVIDUALLY TAILORED RISK ASSESSMENT AND PRICING
- CUSTOMER NEEDS WILL BE DETERMINED BY BEHAVIOURAL ALGORITHMS
- AUTOMATED PAYOUT OF CLAIMS ACROSS ALL PERSONAL LINES
- DYNAMIC, REAL TIME SUBSCRIPTION MODEL FOR INSURANCE WILL REPLACE THE STATIC, ONCE A YEAR PURCHASE AND RENEWAL CYCLE

modelo de assinatura de seguros. Você só tem que olhar para o que a limonada fez com

## Feedback do curso para OCW

Nosso Mundo em Mudança > Atribuição de fim de curso e diário de impacto > Feedback do curso para OCW

T1. Em uma escala de 1 a 10, sendo 10 o valor mais alto, quão satisfeito você está com os materiais do curso?

Não satisfeito 0 1 2 3 4 5 6 7 8 9 10 Muito satisfeito

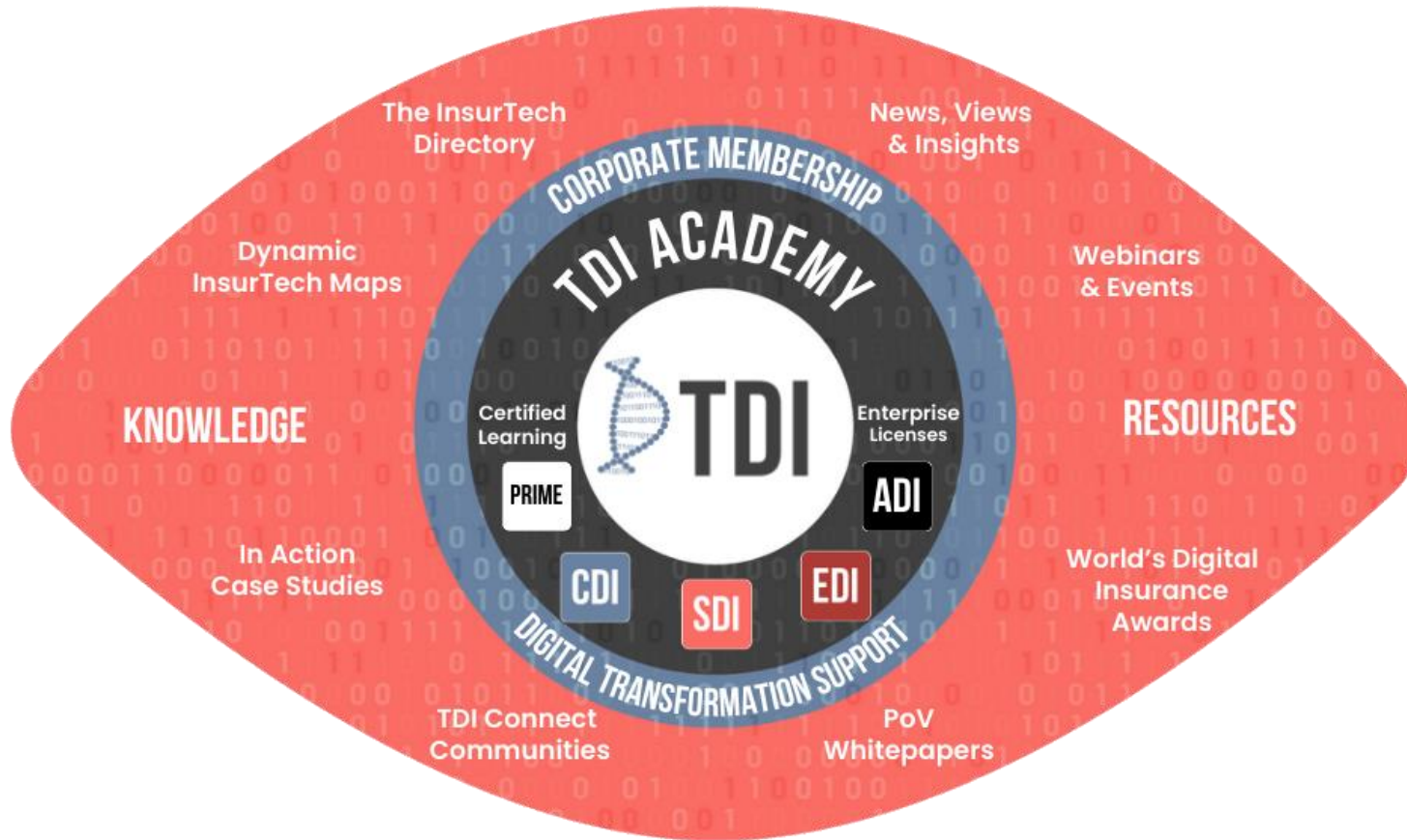
2º trimestre. Por favor, dê-nos sugestões para melhorar os materiais do curso.

Digite sua resposta aqui



# TDI – more than just formal L&D on digital insurance

*The platform for exploring, learning and delivering digital across the insurance world*



**TDI Academy**  
Modern certified learning programmes

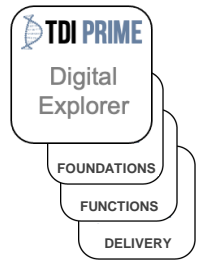
**Digital Transformation Services**  
Corporate Membership and tailored support for companies

**Knowledge & Resources**  
Free for all members across the industry

# TDI Academy Programmes on Digital Insurance



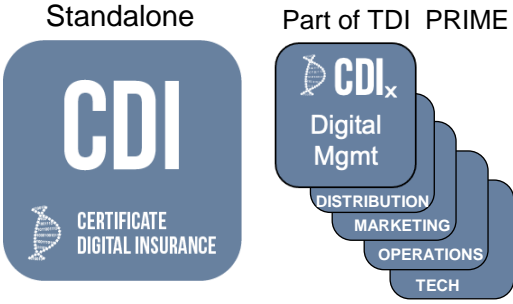
## Exploration & Lifelong learning



LEARNING PATHWAYS FOR ALL STAFF

**PROGRAMME SUMMARY**  
Flexible learning pathways with digital badges to mark progress. All participants start as Digital Explorers and can progress further at their own pace to earn digital badges and, if desired, their CDI<sub>x</sub> certificate

## Certified On-Demand Learning



**FOR GENERAL MANAGEMENT & FUNCTIONAL TEAMS**

**PROGRAMME SUMMARY**  
CDI Certificate is available to those completing a minimum of 32 digital insurance lessons.  
CDI<sub>x</sub> is available as part of TDI PRIME with 5 functional pathways: General Management, Distribution, Marketing, Operations & Tech

## Customised Group Learning



**FOR LEADERSHIP TEAMS**

**PROGRAMME SUMMARY**  
Work with TDI Academy on a customised “in-house” programme including discussion groups and content tailored for leadership teams in your company

## CDI+Global



**FOR DIGITAL ENTHUSIASTS**

**PROGRAMME SUMMARY**  
Individuals who are keen to progress & can commit to a 4-month blended and immersive learning Programme with 2 discussions a month and group project assignments. Cross industry cohort.

## Certified ‘mini-MBA’



**FOR DIGITAL ENTHUSIASTS**

**PROGRAMME SUMMARY**  
Individuals who are keen to progress & can commit to a 7-month blended and immersive learning Programme with weekly discussion and assignments. Cross industry cohort

### Strong take-up of TDI Academy:

> 50,000 Completed Lessons

> 5,000 Participants

> 50 Companies

> 50 Countries



simple option for a next step

## 1) Complete the form

request for a brochure &/or a call to find out more

## OR 2) email us

[hugh.terry@the-digital-insurer.com](mailto:hugh.terry@the-digital-insurer.com)  
[malini.nagaria@the-digital-insurer.com](mailto:malini.nagaria@the-digital-insurer.com)



Click for form