

SINGAPORE INSURTECH DIRECTORY

“GO FORTH AND COLLABORATE”

Directory of InsurTech Ecosystem in Singapore

STARTUPS AND THEIR SOLUTIONS
INSURANCE CORPORATES AND THEIR KEY FOCUS AREA
SOURCES OF FUNDING

Brought to you by:

INSURTECHASIA™ in collaboration with



WELCOME TO THE INAUGURAL INSURTECH DIRECTORY



I founded InsurTechAsia with the purpose of connecting Insurance, Innovation and Community across Asia. After my last role as a C-level executive at a Global Insurer, I decided to take a leap out of corporate and pursue my quest – to bring about the change that I'd always felt that the industry needed. I am passionate about helping startups and corporates in creating and contributing to the next wave of global revolution in Insurance.

The idea of the InsurTech Directory came about when I realised there was a lack of easily accessible information about InsurTech in Asia. The question then popped at me– how are we going to inspire change if there's no easy way to begin? The directory aims to provide enough information for startups, corporates and also investors to understand more about InsurTech, hence fostering information transparency and reducing barriers to collaboration.

I hope that you find the directory useful; it actually became my own primary reference source for Singapore.

I look forward to more change agents joining the insurance revolution to drive greater action and positive impact to the community!

George Kessleman
InsurTechAsia



I founded The Digital Insurer in 2012 because most of my career has involved using technology to develop new business models and opportunities within, alongside and outside of the insurance industry. The Digital Insurer started as a blog and has evolved into a global knowledge hub and a community of insurance professionals of almost 15,000 around the world.

It has been fantastic to see the explosion of creativity in the insurance industry and the coining of a new phrase "InsurTech". Many will "fail" and only a few will truly succeed -.but for all who participate with conviction the learning is something that they will have for the rest of their working lives.

I am proud that our first guide covers Singapore as I have lived in Singapore for the last 18 years and it is my home.

Hugh Terry,
The Digital Insurer

WHAT IS IT? The directory is a snapshot of the Insurance-Tech (InsurTech) ecosystem in Singapore. For Startups it includes pain-points they are focusing on and how they are solving those, how they are looking to collaborate with corporates and some basic details about themselves. For Insurers, Re-Insurers, Investors the info also includes the references of existing startup relationships and what areas are they particularly focused on.

WHY DID WE DECIDE TO MAKE IT? The idea for a country InsurTech directory came about when we've realized that the same questions kept on coming up in pretty much every single meeting. Meeting an insurer usually started with the question "WHAT'S THE LATEST STARTUP IN AN <AREA OF INSURTECH>?". And meeting a startup usually started with "WHICH INSURER SHOULD WE BE TALKING TO ABOUT OUR SOLUTION?". This de ja vu question led us to believe that lack of public information was potentially hindering collaboration opportunities. Regular networking meetups and coffees helped but weren't enough to help everyone. Hence, the directory is our attempt at promoting information transparency and further reducing hurdles to collaboration.

INSURTECHASIA (www.insurtechasia.org) Connecting Innovation, Insurance and Community. InsurTechAsia is a rapidly growing action-oriented community of insurance practitioners, entrepreneurs and industry stakeholders across Asia. We are building the future of insurance through the power of collaboration.



Hope that you find this directory useful. Learn from it, look for ways to help others and most importantly drive action!

George Kesselman
InsurTechAsia

THE DIGITAL INSURER (www.the-digital-insurer.com) The Digital Insurer is an online forum and community that provides content for professionals who are interested in the impact of technology on insurance industry. Our purpose is to inform, educate and inspire community members to start dialog around impactful topics.



Enjoy the guide and please share your feedback to help us make this a reliable and up-to date source of InsurTech information.

Hugh Terry
The Digital Insurer

REFERENCE

A WELCOME TO THE INAUGURAL INSURTECH DIRECTORY	2
REGULATORY	6
Overview	6
- Policy views	6
- Developing expertise	6
- Sandboxes	6
MAS The Monetary Authority of Singapore	7
IMDA Info-communications Media Development Authority (IMDA)	7
IPOS The Intellectual Property Office of Singapore	7
INSURTECH STARTUPS	8
CXA (ConneXionsAsia) Digital Employee Benefits Broker Putting The Fit Into Benefits	8
BIMA Microinsurance Leading Provider Of Mobile-Delivered Insurance In Emerging Markets	9
GoBear Aggregator Complete and easy to use insurance comparison	10
Raxel Telematics IoT Innovation In Insurance Telematics	11
Insbee Distribution / Fraud Prevention Be Rewarded For Responsible Driving	12
frame.ai Sales / Claims / Support Superpowered Conversations over Messaging	13
Apvera Cyber Security Insider Threat Intelligence Platform	14
MyDoc Health Care / Employee Benefits Simplified Healthcare. All the pieces together	15
RingMD HealthTech / Telemedicine Bringing Healthcare Online	16
FitSense Wearables / HealthTech Making Insurance Truly Personal	17
WaveCell Communications / Video Claims SMS And Video For Your Applications	18
Globetrekker Challenge HealthTech Employee Wellness Technology	19
Shift Technology Fraud Detection Fight Fraud With AI	20
Aureus Analytics Big Data Powering Big Data Analytics At The Point Of Decision	21
Latize Big Data / Fraud Detection Data Is A Thing, Not A String	22
Invoice Interchange New Asset Class Peer To Peer Invoice Trading Marketplace	23
MoneySmart Distribution / Aggregator Compare the Best Insurance	24
DIYInsurance Distribution / Aggregator Do-It-Your-Way-Insurance	25
Your-Insurer Distribution / Lead Gen Singapore Insurance Agent Network	26
Insurance Market Distribution / Broker Not Just Any Insurance Comparison Site	27
MediPay Asia Health Tech Medical Payments. Made Fast. Simple. Secure	28
PolicyPal Policy Mgm / Lead Gen Digital Insurance Manager For Millennials	29
UEx Distribution Health Insurance for Expats Simple, Customizable, Social, Online	30
Inzsure SME Insurance Smart Business Insurance	31
fundMyLife Lead Gen / Agent Matching Make Informed Financial Decisions	32
Codapay Payment Gateway Alternative Payments in Southeast Asia	33
Fixir Auto Garage Referral / Insurance Renewal Every Driver's Trusted Company	34
INSURERS	35
CHUBB Insurance	35
AXA	36
Allianz	37
Manulife	38
Liberty Mutual	39
FWD	40
Aviva	41
AIA	42
NTUC	43
IAG	44
Tokio Marine	45
MSIG	46

Additional insurers (to be added at a later date)	47
<i>Prudential</i>	47
<i>AIG</i>	47
<i>Great Eastern</i>	47
<i>QBE</i>	47
<i>Direct Asia</i>	47
<i>Zurich</i>	47
<i>Etiqa</i>	47
<i>Generali</i>	47
<i>Transamerica</i>	47
<i>China Life</i>	47
<i>HSBC Insurance</i>	47
<i>MetLife</i>	47
RE-INSURERS	48
Munich Re	48
Swiss Re	49
INVESTORS	50
Dymon Asia Ventures	50
Infocomm Investments (IIPL)	51
SeedPlus	52
LeapFrog Investments	53
Temasek Holdings	54

Transparency generates knowledge ->
 knowledge **Enables** action ->
 action creates **IMPACT**

Disclaimer: all the information is collected from publicly available sources and verified where possible with the entities. Please feel to let us know if you see any inaccuracies and we will aim to update them on a regular basis and re-release updated directory.

Please help us add/update/correct info in this directory:

Startups: <https://goo.gl/forms/XHom5psCTP82FBFA2>

Insurance: <https://goo.gl/forms/bDsP5C5eH9tJho9g1>

Investors: <https://goo.gl/forms/NzhDemU44qniGyYh2>

REGULATORY

Overview | in collaboration with Baker & McKenzie

BAKER & MCKENZIE

What is attitude and policy views of the local regulator in relation to InsurTech?

Singapore has a strong government and regulatory support for InsurTech. The development of InsurTech space is in line with Singapore's ambition to become a Smart Nation. The MAS seeks to create a Smart Financial Centre where technology is used pervasively in the financial industry to increase efficiency, create opportunities, allow for better management of risks, and improve lives. InsurTech, which involves using technology to devise new financial services and products, is a key ingredient in building a Smart Financial Centre.

- **Policy views** Recognizing that innovation may be constrained by existing regulations, the MAS indicated that it does not expect financial institutions to seek MAS approval for all new digital products and services. Instead, they may proceed to launch such products without MAS approval provided that they are satisfied with their due diligence that no license or approval is required in relation to such products. In terms of the regulatory approach, the MAS will apply a materiality and proportionality test and ensure that regulation must not front-run innovation. To further this policy, the MAS, in June 2016, published a Consultation Paper on FinTech Regulatory Sandbox Guidelines, which seeks to encourage more ntech experimentation so that promising innovations can be tested in the market and have a chance for wider adoption, in Singapore and abroad.
- **Developing expertise.** The MAS has also set up the FinTech and Innovation Group within the MAS comprising three divisions (two of which would focus on the regulatory policies, whereas the third would focus on innovation and keep a lookout for opportunities to cooperate with the industry to test-bed innovative solutions). This would allow the MAS to ensure that rather than having its regulations play catch-up with innovation, the MAS would stay very much involved and engaged in innovation in order to better supervise and regulate.
- **Sandboxes** – regulatory “sandboxes” are being setup as safe spaces to experiment and roll out innovative products and solutions within controlled boundaries;

Areas to particularly watch out for:

- Personal Data Protection
- Technology Risk
- Anti Money Laundering (AML)
- Know Your Customer (KYC)
- Licenses



MAS | The Monetary Authority of Singapore

(MAS) is Singapore's central bank and the integrated financial regulator supervising financial institutions in Singapore, including banks, insurance companies, capital markets intermediaries and other financial markets infrastructure. If the FinTech/InsurTech activities involve moneylending, the regulator is the Registrar of Moneylenders.

MAS FinTech Office

Cross-agency body co-led by MAS and SG-Innovate. The office serves as a one-stop virtual entity for all FinTech and InsurTech related matters for new and existing businesses, and coordinates various funding schemes administered by various government agencies.

Singapore has the following active cooperation agreements in FinTech:

1. UK
2. Australia
3. South Korea
4. Switzerland
5. Government of Andhra Pradesh

IMDA | Info-communications Media Development Authority (IMDA)

Regulates the information and communications technology industry. The Media Development Authority of Singapore, which regulates content delivery across various platforms, will be merged with IDA in the second half of 2016 to create a new Info-Communications Media Development Authority of Singapore (IMDA). This new agency will be responsible for promoting and regulating a converged infocomm media sector and will also take over responsibility for personal data protection. The Personal Data Protection Commission currently regulates data protection in Singapore but will become part of the new IMDA in the second half of 2016.

IPOS | The Intellectual Property Office of Singapore

Administers the intellectual property regime.

INSURTECH STARTUPS



CXA (ConneXionsAsia) | Digital Employee Benefits Broker | Putting The Fit Into Benefits

Focus Areas	Employee Benefits
Pain Points Being Solved	Employees don't really care about their life insurance, especially if they're young. Healthcare inflation is rising faster than compensation. E.g., in Singapore, medical inflation is causing hospital bills to rise 10 percent a year, and yet, compensation is only rising 3 to 4 percent, so salary increases are pretty low.
Solutions Provided	To repurpose that pot of money (typically around \$1,500) that employers allocate per employee, into wellness programs and disease prevention.
Founders	Rosaline Koo
Linkedin Profile of Founders	https://sg.linkedin.com/in/rosaline-chow-koo-212334
Latest Funding	\$8M on January 9, 2015 (Series A funding)
Interested In (Pilot, Partner, Investments etc.)	<i>Please help us update this and any other info:</i> https://goo.gl/forms/XHom5psCTP82FBFA2
# Employees	101 – 250
Website	http://www.cxagroup.com
Linkedin	https://www.linkedin.com/company/connexionsasia
Headquarters	Singapore
Founded (When)	February 1, 2013
Total Equity Funding	\$8M (NSI Ventures, F&H, BioVeda Capital)

BIMA | Microinsurance | Leading Provider Of Mobile-Delivered Insurance In Emerging Markets

Focus Areas	Financial inclusion, Mobile insurance, HealthCare
Pain Points Being Solved	Low-income families in developing countries who need insurance the most can't effectively access it; Traditional channels of insurance distribution are both too expensive and too slow to scale to give broad access to insurance; Developing countries have a limited payment methods.
Solutions Provided	We pioneered the mobile-delivered insurance model in which customers can pay for insurance via deduction of prepaid airtime credit. This ground breaking approach leverages our proprietary Mobile Insurance Platform, which integrates with mobile operators' existing tech infrastructure. We have expanded our reach to include a wider range of partners, including some of the world's leading MFIs and we have launched an innovative a direct-to-consumer model. Each channel delivers fully digitalised registration, payment and claims process which customers can carry out via handset.
Founders	Gustaf Agartson
Founder's LinkedIn	https://se.linkedin.com/in/gustaf-agartson-4b634289
Latest Funding	\$38.4M Series C on July 21, 2015
Interested In	Please help us update this and any other info: https://goo.gl/forms/XHom5psCTP82FBFA2
# Employees	1001-5000
Website	www.bimamobile.com
LinkedIn	https://www.linkedin.com/company/2690485
Headquarters	Stockholm, Sweden (Regional Office in Singapore)
Founded (When)	2010
Total Equity Funding	\$60.4M in 2 Rounds from 4 Investors



brought to you by:

INSURTECHASIA in collaboration with



GoBear | Aggregator | Complete and easy to use insurance comparison

Focus Areas	Aggregator, Leads Generation
Pain Points Being Solved	Consumer should find freedom and ease in choosing complex financial products like insurance, credit cards and loans.
Solutions Provided	GoBear simply offers consumers a free and transparent comparison process based on their financial needs, and not influenced by service providers' advertising.
Founders	Andre Hesselink
Linkedin Profile of Founders	https://sg.linkedin.com/in/andre-hesselink-28888a1
Latest Funding	Early 2015/Undisclosed amount (a joint venture between Walvis – a private equity fund of the Family Fentener van Vlissingen (BCD Travel Group) - and Aegon)
Interested In (Pilot, Partner, Investments etc.)	<i>Please help us update this and any other info:</i> https://goo.gl/forms/XHom5psCTP82FBFA2
# Employees	11 – 50
Website	http://www.gobear.com.sg
Linkedin	https://www.linkedin.com/company/gobear
Headquarters	Singapore
Founded (When)	August 1, 2014
Total Equity Funding	Early 2015/Undisclosed amount (a joint venture between Walvis – a private equity fund of the Family Fentener van Vlissingen (BCD Travel Group) - and Aegon)

Raxel Telematics | IoT | Innovation In Insurance Telematics

Focus Areas	Telematics
Pain Points Being Solved	A traditional automotive pricing approach based upon "macro" variables results in "one size fits all" leaving little scope of incentives for good drivers. Raxel factors in individual behaviour with the help of telematics, weeding out the bad lot thereby furthering the cause of the common good of careful driving, which will also result in reduction in the number of accidents on the road.
Solutions Provided	Raxel Telematics offers Usage Based Insurance product built upon a scoring model which takes into account behavioral aspects of the driver. Accordingly, the discounts are derived, safety tips are provided and with all the requisite data in hand, insurance companies are better positioned to assess the likelihood of an event (accident) occurring and hence the claim. Uniqueness lies in the offering by Raxel is that it doesn't "chase" the vehicles on a real time basis via GLONASS/GPS thereby maintain the privacy of person behind the wheels.
Founders	Dmitry Rudash
Linkedin Profile of Founders	https://www.linkedin.com/in/dmitry-rudash-679026b
Latest Funding	August 12, 2015 / Undisclosed Amount (Seed)
Interested In (Pilot, Partner, Investments etc.)	<i>Please help us update this and any other info:</i> https://goo.gl/forms/XHom5psCTP82FBFA2
# Employees	11 – 50
Website	http://raxeltelematics.com/en/
Linkedin	N/A
Headquarters	Singapore
Founded (When)	2013
Total Equity Funding	Undisclosed Amount in 1 Round from 2 Investors (Phystech Ventures, Serguei Netessine)

Insbee | Distribution / Fraud Prevention | Be Rewarded For Responsible Driving

Focus Areas	Distribution
Pain Points Being Solved	insbee aims to change the way consumers interact with insurance - to make insurance fairer, more convenient and more transparent. For insurers, we seek to harness the community to introduce peer accountability (and reduce fraud) and encourage social selling.
Solutions Provided	insbee is developing Asia's first social peer-to-peer car insurance platform that rewards car owners for responsible driving and provide a more engaging customer experience for policyholders. We are a dedicated online platform distributing insurance policies from our partner insurers. Customers are introduced to a "No-Claim Rebate" (NCR), which is cash back to the policyholder at the end of the policy year if no claims are made. We also gamify the customer experience on our platform to encourage social selling, improve the customer experience and help insurers retain their customers. We make the experience more social by introducing a social media platform where members can form groups, invite new members and view claims made by other members - we believe this will increase peer accountability & reduce over-claims/fraud.
Founders	Yujun Chean, Edwin Aw
Founder's LinkedIn	https://sg.linkedin.com/in/yujuncheon https://www.linkedin.com/in/edwin-aw-0121a526
Latest Funding	Pre-Seed / Self-Funded
Interested In	Pilots, Partnerships, Investment
# Employees	1 – 10
Website	https://insbee.sg/
LinkedIn	https://www.linkedin.com/company/insbee
Headquarters	Singapore
Founded (When)	2016
Total Equity Funding	Pre-Seed / Self-Funded

frame.ai | Sales / Claims / Support | Superpowered Conversations over Messaging

Focus Areas	AI, Mobile Messaging, Communication
Pain Points Being Solved	Convenience and customer experience are increasingly important competitive drivers in insurance, where customers want to understand policy terms and file claims as easily as possible. Mobile messaging offers customers a direct, convenient and asynchronous communication channel. frame.ai's AI-enhanced solutions enable insurers to offer customers a high-quality, personalized service over mobile messaging, whether for sales, claims, or general customer support, all at a fraction of the cost of current methods.
Solutions Provided	frame.ai provides an AI-enhanced conversational platform that enables sales and support agents to easily and effectively communicate with customers - and each other - over popular messaging platforms like FB Messenger, WhatsApp, LINE and WeChat. Rather than seeking to replace people with bots, frame.ai gives business agents superpowers to more efficiently and delightfully interact with customers.
Founders	George B. Davis, John Gu, Brandon L. Reiss
Linkedin Profile of Founders	George B. Davis: https://www.linkedin.com/in/georgebdavis John Gu: https://www.linkedin.com/in/johngu Brandon L. Reiss: https://www.linkedin.com/in/brandontreiss
Latest Funding	\$1.5M USD funding from FirstMark Capital, Greycroft, Conersion Capital, and Robotics Hub in October 2016
Interested In	Pilots, Partnerships
# Employees	1 – 10
Website	www.frame.ai
Linkedin	https://www.linkedin.com/company/frame.ai
Headquarters	New York, USA (Office in Singapore)
Founded	February 2016
Total Equity Funding	\$1.5M USD

Apvera | Cyber Security | Insider Threat Intelligence Platform

Focus Areas	Cyber Security
Pain Points Being Solved	Despite the \$170 billion being spent globally on security by 2020, attackers are still getting through organizational defences. In almost every publicized case of a breach or system intrusion, alerts and alarms did go off in the various monitoring systems, but were ignored since they were buried among tens or hundreds of thousands of alerts. At the same time, most enterprises spend a majority of their security budget on prevention measures, such as firewalls, strong user authentication, intrusion prevention, antivirus systems and the like. Successful hackers have figured out how to beat these prevention systems. In addition, the attackers are often not detected once they intrude on a network, since many monitoring systems generate so many false alarms that intrusion alerts often remain unnoticed. Detection can be more successfully accomplished using advanced behavioural analytics rather than just using rules.
Solutions Provided	To combat these new threats, organizations need a new security model, one that can anticipate and respond immediately to any type of threat. Apvera is disrupting the security industry through user and entity behaviour analytics bringing profiling and anomaly detection based on machine learning to security. Apvera is simplifying and making security solutions more accessible using packaged analytics to evaluate the activity of users and other entities to discover security infractions.
Founders	Eric Meyer
Founders LinkedIn	https://sg.linkedin.com/in/ericmeyerm
Latest Funding	S\$ 1.7M - series AA
Interested In	Partnerships
# Employees	1 – 10
Website	http://www.apvera.com
LinkedIn	https://www.linkedin.com/company/apvera
Headquarters	Singapore
Founded (When)	2013
Total Funding	S\$1.7M + Grant

MyDoc | Health Care / Employee Benefits | Simplified Healthcare. All the pieces together

Focus Areas	Employee Benefits, Healthcare, Policy Management, Digital Insurance, Pharmaceutical Partnerships.
Pain Points Being Solved	Lack of integration in the healthcare ecosystem; most patients require services from multiple providers including insurers. With little or no integration, patients can be confused or have a long-drawn out process to access and complete their healthcare experience. Payor confusion among healthcare providers; poor integration and standardisation makes tracking services rendered and payment difficult and prone to error. No standardized data reporting for healthcare; is the underlying cause for the majority of issues facing the healthcare industry.
Solutions Provided	MyDoc offers data driven solutions that tracks patient and provider data through the process of healthcare. By digitising the healthcare process from consultations to managing appointments and even insurance, MyDoc can track the entire process easily and seamlessly. MyDoc is fully integrated into labs across Asia and is constantly building a network of integrated services to make healthcare as seamless as possible. From lab report and radiology scan delivery to tracking patient health across different departments, MyDoc makes healthcare simpler.
Founders	Dr.Snehal Patel, Dr.Vas Metupalle
Founders LinkedIn	Dr.Snehal: https://sg.linkedin.com/in/snehal-patel-m-d-j-d-ba05563 Dr.Vas: https://sg.linkedin.com/in/vas-metupalle-266b872
Latest Funding	August 29, 2014 / Undisclosed Amount (Venture)
Interested In	Partnerships, investments and new clients
# Employees	11 – 50
Website	http://my-doc.com
LinkedIn	https://www.linkedin.com/company/mydoc-pteltd-
Headquarters	Singapore
Founded (When)	2012
Total Funding	Undisclosed Amount in 1 Round from 2 Investors

RingMD | HealthTech / Telemedicine | Bringing Healthcare Online

Focus Areas	Telemedicine
Pain Points Being Solved	Having identified an increasing lack of communication and understanding between doctors and patients, we decided that something needed to change. Having a transparent, flexible and above all personal relationship with your doctor is integral to receiving the standard of healthcare you deserve.
Solutions Provided	Through the use of cutting--edge technology, we provide our patients with instant access to a global community of the world's leading physicians. Our system avoids the shortcomings and delays of the current health system - instead, we provide an efficient, interactive experience designed to please doctors and patients alike.
Founders	Justin Fulcher
Founders LinkedIn	https://sg.linkedin.com/in/ringmd
Latest Funding	S\$500k on February 8, 2013 (Seed)
Interested In (Pilot, Partner, Investments etc.)	<i>Please help us update this and any other info:</i> https://goo.gl/forms/XHom5psCTP82FBFA2
# Employees	51 – 200
Website	https://www.ring.md
LinkedIn	https://www.linkedin.com/company/ringmd
Headquarters	Singapore
Founded (When)	2013
Total Equity Funding	S\$500k in 1 Round (By Singapore's National Research Foundation) (Seed)

FitSense | Wearables / HealthTech | Making Insurance Truly Personal

Focus Areas	Wearables, HealthTech
Pain Points Being Solved	Knowing your customer is at the heart of insurance. It allows insurance companies to provide the right insurance coverage at the right price. But practical implications (user experience, cost, and time) place a constraint on the insurer's ability to collect sufficient information about policyholder.
Solutions Provided	Mobile & wearable data promises to solve this problem. Cleverly combined it provides rich customer & risk profiles that can be collected and processed automatically and nearly instantaneously. FitSense uses app and device data to create rich customer profiles that allow insurers to truly personalise insurance products and services. To achieve this, we built a data platform to collect, store, and process data. We then build end-user facing applications.
Founders	Alvaro Gauterin, Pham Khanh, Jan-Philipp Kruip
Linkedin Profile of Founders	Alvaro Gauterin: https://uk.linkedin.com/in/alvaro-gauterin-999092110 Jan-Philipp Kruip: https://www.linkedin.com/in/janphilippkruip
Latest Funding	\$27.74k on July 15, 2016
Interested In (Pilot, Partner, Investments etc.)	Please help us update this and any other info: https://goo.gl/forms/XHom5psCTP82FBFA2
# Employees	1 – 10
Website	http://www.getfitsense.com/
Linkedin	https://www.linkedin.com/company/fitsense-pte-ltd-
Headquarters	London
Founded (When)	March 18, 2015 (Founded in Singapore)
Total Equity Funding	\$44.03k in 2 Rounds from 3 Investors (Startupbootcamp, Startupbootcamp, InsurTech London, TechFounders)

WaveCell | Communications / Video Claims | SMS And Video For Your Applications

Focus Areas	Claims, Customer Support and Engagement
Pain Points Being Solved	Wavecell fills in the hole of insurance claim processes and customer engagement. Claim processes always includes applications and documents handling which may take up to a few weeks to complete the cycle and perhaps having to arrange multiple face to face meetings. The current customer support protocol includes calling, emailing, making face to face appointments and meetings, which takes up precious time for the customers and wasting resources for the company to settle customer-related cases.
Solutions Provided	With our video solution, claim processes can now access any on-site damages using the customers' handphone camera, share documents during the video call and receive immediate agreement on the spot to process the claim pay-out faster. Video live-interaction improves customer engagement by instantaneously addressing any queries to increase customers' satisfaction and convert more sales leads. Customers can privately interact with an insurance advisor and experience seamless support such as co-browsing through a document or a website to clear any doubts. Our video live-interaction solution caters to all devices (e.g. mobile and web clients) and it is accompanied with a comprehensive console for agents to manage video calls.
Founders	Olivier Gerhardt
Founder's LinkedIn	https://sg.linkedin.com/in/oliviergerhardt
Latest Funding	\$1.6M Series A on December 15, 2015 (Wavemaker Partners, Qualgro VC)
Interested In	Partnerships, Investments, Networking, Raising Company's Profile
# Employees	11 – 50
Website	http://www.wavecell.com
LinkedIn	https://www.linkedin.com/company/wavecell
Headquarters	Singapore
Founded (When)	2010
Total Equity Funding	\$1.76M USD in 2 Rounds from 2 Investors (Wavemaker Partners, Qualgro VC)



Globetrekker Challenge | HealthTech | Employee Wellness Technology

Focus Areas	Wearables, Mental Health, HealthTech
Pain Points Being Solved	Globetrekker Challenge is a device agnostic platform designed specially to combat the stressors placed on the modern day employee.
Solutions Provided	The system improves workforce health in a system combining mobile, wearables and gamification as participants are issued with wearable devices to track activity (steps, calories burnt) throughout an 8-week challenge as teams compete to go further, faster. Or perhaps just take the stairs more often.
Founders	Scott Montgomery
Linkedin Profile of Founders	https://sg.linkedin.com/in/scott-montgomery-30838418
Latest Funding	S\$430k - Seed Round Aug 27, 2015
Interested In (Pilot, Partner, Investments etc.)	<i>Please help us update this and any other info:</i> https://goo.gl/forms/XHom5psCTP82FBFA2
# Employees	11 – 50
Website	http://www.globetrekkerchallenge.com
Linkedin	https://www.linkedin.com/company/globetrekker-challenge
Headquarters	Singapore
Founded (When)	2013
Total Equity Funding	S\$580k in 2 Rounds from 2 Investors

Shift.

Shift Technology | Fraud Detection | Fight Fraud With AI

Focus Areas	Fraud Detection
Pain Points Being Solved	It is estimated that 10% of all insurance payouts are for fraudulent claims and only 15% of fraud is detected. Shift Technology provides insurance companies with an innovative SaaS solution to improve and scale fraud detection.
Solutions Provided	Shift Technology's SaaS solution combines tailored statistical algorithms with sectoral expertise in an innovative decision-making platform that is overhauling the way insurers process claims and, most importantly, detect fraud. Our Data Scientist team creates tailored algorithms designed to reproduce an investigator's deducting reasoning. Once the tool is fed with client claims, our customized solution aggregates and analyzes the data. The client can see results by logging into an easy to read/ customized dashboard highlighting the most suspicious cases. Each claim is tagged with the potential risk of fraud along clear insights on what makes the claim suspect, making investigations quicker and easier than ever.
Founders	Jeremy Jawish
Linkedin Profile of Founders	https://www.linkedin.com/in/jeremy-jawish-6381b75a
Latest Funding	\$10M Series A on May 2016, from Accel, with existing investors Elaia Partners and Iris Capital also participating
Interested In	Please help us update this and any other info: https://goo.gl/forms/XHom5psCTP82FBFA2
# Employees	11 – 50
Website	http://www.shift-technology.com/
Linkedin	https://fr.linkedin.com/company/shift-technology
Headquarters	Paris, France
Founded (When)	March 14, 2013
Total Equity Funding	\$11.8M in 2 Rounds from 3 Investors (Accel Partners, Elaia Partners, Iris Capital)

Aureus Analytics | Big Data | Powering Big Data Analytics At The Point Of Decision

Focus Areas	Big Data Analytics
Pain Points Being Solved	Agile decision making powered by Advanced Analytics and Data Sciences to come up with specific solutions within the Insurance and Banking domain.
Solutions Provided	Our platform and products bring power to the decision makers and practitioners by enabling analytics at the point of decision in a simple yet comprehensive manner.
Founders	Nitin Purohit, Anurag Shah, Ashish Tanna
Linkedin Profile of Founders	Nitin Purohit: https://sg.linkedin.com/in/nitinapurohit?trk=pub-pbmap Anurag Shah: https://in.linkedin.com/in/shahanurag Ashish Tanna: https://in.linkedin.com/in/ashish-tanna-55013334
Latest Funding	February 22, 2016 / Undisclosed Amount (Microsoft Accelerator Bangalore) (Non-Equity Assistance)
Interested In (Pilot, Partner, Investments etc.)	<i>Please help us update this and any other info:</i> https://goo.gl/forms/XHom5psCTP82FBFA2
# Employees	11 – 50
Website	http://www.aureusanalytics.com
Linkedin	https://www.linkedin.com/company/aureus-analytics
Headquarters	Singapore
Founded (When)	March 16, 2013
Total Equity Funding	S\$850k in 1 Round from 1 Investor (LetsVenture)

Latize | Big Data / Fraud Detection | Data Is A Thing, Not A String

Focus Areas	Distribution, Claims, Servicing, HealthCare.
Pain Points Being Solved	Latize's semantic processing linked data solution Ulysses, allows business users insights into their data which otherwise would not be surfaced. The resulting relationships between data points which are exposed and presented by Ulysses are not dependent upon users specifications or preconceived notions of what they believe they need to see. In that manner Ulysses provides genuine business insight and answers to questions that users would not think to ask.
Solutions Provided	What we do at Latize is encapsulated in three pillars: data capture, data transformation, and data utilisation. Our Ulysses platform can address a wide range of data management use cases including our core four solutions addressing Investigative Case Analytics, Holistic Education Manager for assessing and enabling student holistic development, Single View of the Customer, and Knowledge Discovery.
Founders	Vikram Mengi
Linkedin Profile of Founders	https://sg.linkedin.com/in/vikrammengi
Latest Funding	S\$1.5M Venture on September 26, 2016 (Spring SEEDS Capital, ACT Venture Capital, Tembusu Partners)
Interested In	Pilots, Investment, Partnerships
# Employees	11 – 50
Website	http://www.latize.com/
Linkedin	https://www.linkedin.com/company/3046536
Headquarters	Singapore
Founded (When)	2009
Total Equity Funding	S\$3.5M in 2 Rounds from 4 Investors (August Capital Partners, Spring SEEDS Capital, ACT Venture Capital, Tembusu Partners)

invoice**interchange**

Invoice Interchange | New Asset Class | Peer To Peer Invoice Trading Marketplace

Focus Areas	Invoice Financing, Investments, Asset Class
Pain Points Being Solved	Low interest yield environment is putting substantial pressure on insurer investment returns.
Solutions Provided	Financing of businesses via peer-to-peer invoice trading marketplace. SMEs obtain immediate cash via selling outstanding invoices to investors. Investors get a high quality investment class.
Founders	Brian Teng, Nalinee Chinowuthichai
Linkedin Profile of Founders	Brian Teng: https://sg.linkedin.com/in/brian-teng-cpa-08565429 Nalinee Chinowuthichai: https://sg.linkedin.com/in/nalinee-chinowuthichai-2628b96
Latest Funding	Pre-seed / Self-Funded
Interested In	Pilots, Investment, Partnerships
# Employees	1 – 10
Website	www.invoiceinterchange.com
Linkedin	https://www.linkedin.com/company/invoiceinterchange
Headquarters	Singapore
Founded (When)	2015
Total Equity Funding	Pre-seed / Self-Funded

MoneySmart | Distribution / Aggregator | Compare the Best Insurance

Focus Areas	Distribution
Pain Points Being Solved	MoneySmart was founded with the simple aim to help Singaporeans make better financial decisions.
Solutions Provided	By aggregating and consolidating product information to a single platform for comparison that's personalized to your unique consumer profile, we have put the power back into your hands. Whether it's your loan, insurance or credit card, we make information easy to understand and products easy to apply for - all in one place.
Founders	Vinod Nair
Linkedin Profile of Founders	https://sg.linkedin.com/in/vinodnair
Latest Funding	S\$2.8M in a Series A round led by SPH Media Fund, and joined by Indonesia's Convergence Ventures, Singapore's OPT SEA and Golden Gate Ventures, as well as notable corporate chiefs and entrepreneurs such as Zopim's Royston Tay and Kwok Yang Bin; SingCapital's Alfred Chia; Propnex's Mohamed Ismail Gafoor and Alan Lim; and Homeaway's Dan Lynn/
Interested In (Pilot, Partner, Investments etc.)	<i>Please help us update this and any other info:</i> https://goo.gl/forms/XHom5psCTP82FBFA2
# Employees	11 – 50
Website	www.moneysmart.sg
Linkedin	https://www.linkedin.com/company/moneysmart-sg
Headquarters	Singapore
Founded (When)	2009
Total Equity Funding	S\$2.8M in 1 Round from 4 Investors

DIYInsurance | Distribution / Aggregator | Do-It-Your-Way-Insurance

Focus Areas	Distribution
Pain Points Being Solved	To empower you, the consumer, to make informed decisions about your insurance purchases based on no one's agenda except your own.
Solutions Provided	We do this by sharing objective yet meaningful product comparisons and tips on the right approach to insurance planning. Never again be swayed by sales talk but instead truly focus on answering to your needs.
Founders	Christopher Tan
Linkedin Profile of Founders	Christopher Tan https://www.linkedin.com/in/christopher-tan-19336a
Latest Funding	Funded by Providend Limited
Interested In (Pilot, Partner, Investments etc.)	<i>Please help us update this and any other info:</i> https://goo.gl/forms/XHom5psCTP82FBFA2
# Employees	11 – 50
Website	www.diyinsurance.com.sg
Linkedin	N/A
Headquarters	Singapore
Founded (When)	June 12, 2014
Total Equity Funding	Funded by Providend Limited

Your-Insurer | Distribution / Lead Gen | Singapore Insurance Agent Network

Focus Areas	Distribution
Pain Points Being Solved	A start-up that takes prides in making your insurance purchasing experience clearer, safer and more enjoyable.
Solutions Provided	A comprehensive online insurance platform for businesses and agents to grow digitally by providing customized solutions. Based upon the collation of the available digital footprint of insurance solution, Your-Insurer is reaching out to the customers to let them with easy search, choose and buy an insurance product available with multiple filtrations.
Founders	Matthias de Ferrieres
Linkedin Profile of Founders	https://sg.linkedin.com/in/matthias-de-ferrieres-9ab2602
Latest Funding	Pre-Seed / Self-Funded
Interested In (Pilot, Partner, Investments etc.)	Please help us update this and any other info: https://goo.gl/forms/XHom5psCTP82FBFA2
# Employees	1 – 10
Website	http://www.your-insurer.com
Linkedin	https://www.linkedin.com/company/your-insurer-com
Headquarters	Singapore
Founded (When)	2015
Total Equity Funding	Pre-Seed / Self-Funded

Insurance Market | Distribution / Broker | Not Just Any Insurance Comparison Site

Focus Areas	Distribution
Pain Points Being Solved	Insurance policy holders no longer need to experience confusion and cumbersome processes as we are here to do the heavy lifting.
Solutions Provided	At Insurance Market, we put insurers to the test so you can decide what suits best! As Singapore's first online broker, we aim to provide every one of you with as much information as possible to make well-informed choices in the easiest, simplest and fastest way.
Founders	Otbert de Jong
Linkedin Profile of Founders	https://sg.linkedin.com/in/otbert-de-jong-3083733
Latest Funding	S\$210k on January 31, 2016 (Seed)
Interested In (Pilot, Partner, Investments etc.)	Please help us update this and any other info: https://goo.gl/forms/XHom5psCTP82FBFA2
# Employees	1 – 10
Website	https://insurancemarket.sg
Linkedin	https://www.linkedin.com/company/insurance-market-pte-ltd
Headquarters	Singapore
Founded (When)	2014
Total Equity Funding	S\$712k in 3 Rounds



MediPay Asia | Health Tech | Medical Payments. Made Fast. Simple. Secure

Focus Areas	Health Tech
Pain Points Being Solved	Patients at the doorsteps of treatment faces administrative and procedural formalities first, which may lead to further clarifications, delays, rejections to name a few. MediPay Asia is here to address these issues through its standardized payments platform.
Solutions Provided	A digital infrastructure in and around patient care attempting to smoothen the communication between the buyers and service providers by standardizing the cycle of policy and health care administration.
Founders	Joe Corrigan
Linkedin Profile of Founders	https://sg.linkedin.com/in/joecorrigan
Latest Funding	\$350K on Apr 2015 (Seed) - HEALTHEON Asia
Interested In (Pilot, Partner, Investments etc.)	Please help us update this and any other info: https://goo.gl/forms/XHom5psCTP82FBFA2
# Employees	11 – 50
Website	http://medipayasia.com
Linkedin	https://www.linkedin.com/company/medipay-asia
Headquarters	Singapore
Founded (When)	2015
Total Equity Funding	\$350K on Apr 2015 (Seed) - HEALTHEON Asia



PolicyPal | Policy Mgm / Lead Gen | Digital Insurance Manager For Millennials

Focus Areas	Customer Engagement (Customer Policy Management), Distribution (Sales Leads Generation)
Pain Points Being Solved	PolicyPal would like to curb the hard selling and mis-selling problems in the insurance industry by bringing transparency. We are empowering consumers to make the right decisions for their needs.
Solutions Provided	PolicyPal provides you with a digital overview of your existing coverage. We provide an analysis of your existing policies to identify any protection gap in your insurance portfolio, helping you to better understand your coverage.
Founders	Val Jihuan Yap
Linkedin Profile of Founders	https://sg.linkedin.com/in/val-jihuan-yap-86803728
Latest Funding	\$18.42k on April 18, 2016 (Seed)
Interested In (Pilot, Partner, Investments etc.)	<i>Please help us update this and any other info:</i> https://goo.gl/forms/XHom5psCTP82FBFA2
# Employees	1 – 10
Website	http://policypal.co
Linkedin	https://www.linkedin.com/company/policypal
Headquarters	Singapore
Founded (When)	2016
Total Equity Funding	\$18.42k in 1 round from 2 investors (Startupbootcamp)

UEx | Distribution | Health Insurance for Expats | Simple, Customizable, Social, Online

Focus Areas	Distribution, Expat Market
Pain Points Being Solved	Health insurance in a new country and culture can be confusing, frustrating and costly. Our mission is to take this weight off your shoulders.
Solutions Provided	UEx simplifies your insurance journey through an easy to use app that helps you choose and understand your coverage. We enable you to customize your insurance to suit the needs of you and your loved ones'. You can easily share your expat journey with your community. Create a profile and share your insurance with your network.
Founders	Greg Rastoul
Linkedin Profile of Founders	https://sg.linkedin.com/in/grégoire-rastoul-3993722
Latest Funding	Seed Round, Undisclosed Amount by Verspieren Group
Interested In (Pilot, Partner, Investments etc.)	Please help us update this and any other info: https://goo.gl/forms/XHom5psCTP82FBFA2
# Employees	1 – 10
Website	https://www.uexglobal.com
Linkedin	https://www.linkedin.com/company/uex
Headquarters	Singapore
Founded (When)	2016
Total Equity Funding	Seed Round, Undisclosed Amount by Verspieren Group



Inzsure | SME Insurance | Smart Business Insurance

Focus Areas	Commercial Insurance
Pain Points Being Solved	We believe we can change how corporate managers think about insurance permanently by establishing ourselves as a leading InsurTech firm and developing a ground breaking solution.
Solutions Provided	Radical change in the provision of insurance services for corporations. Blockchain, ethereum & smart contracts integrated to provide a massive step change in security, transparency & speed of delivery for insurance solutions globally.
Founders	Steve Tunstall Robin Lee John Lloyd
Linkedin Profile of Founders	Steve: https://sg.linkedin.com/in/stevetunstall Robin: https://sg.linkedin.com/in/robin-lee-李显龙-b8948a John: https://sg.linkedin.com/in/lloydjohnthomas
Latest Funding	Pre-seed / Self-Funded
Interested In (Pilot, Partner, Investments etc.)	Please help us update this and any other info: https://goo.gl/forms/XHom5psCTP82FBFA2
# Employees	1 – 10
Website	http://www.inzsure.com/
LinkedIn	https://www.linkedin.com/company/13187957?trk=prof-exp-company-name
Headquarters	Singapore
Founded (When)	2016
Total Equity Funding	Pre-seed / Self-Funded

fundMyLife | Lead Gen / Agent Matching | Make Informed Financial Decisions

Focus Areas	Agent - Customer Matching
Pain Points Being Solved	An online marketplace of professional Financial Advisors available on a click for customers to choose from such a rich pool enhances the degree of freedom like never before as far as decision making is concerned.
Solutions Provided	Customers from all walks of life who otherwise are restricted by a particular company sales channel offering, word of mouth publicised advice and last but not the least going by self-intuition to decide upon what can be termed as critical financial decision now gets one stop solution in the form of FundMyLife offering - "The One". Based upon individual's specific needs, a pool of advisors exist from which she can find "The One" to map the customized financial planning for her.
Founders	Jackie Tan, Wesley Chin
Linkedin Profile of Founders	Jackie Tan: https://www.linkedin.com/in/jackietanyen Wesley Chin: https://www.linkedin.com/in/wesleygoi
Latest Funding	Pre-seed / Self-Funded
Interested In (Pilot, Partner, Investments etc.)	<i>Please help us update this and any other info:</i> https://goo.gl/forms/XHom5psCTP82FBFA2
# Employees	1 – 10
Website	https://www.fundmylife.co
Linkedin	https://www.linkedin.com/company/fundmylife
Headquarters	Singapore
Founded (When)	2016
Total Equity Funding	Pre-seed / Self-Funded

Codapay | Payment Gateway | Alternative Payments in Southeast Asia

Focus Areas	Payment gateway
Pain Points Being Solved	Keeping things simple when it comes to payments, with customers in control of their payments is of paramount. Simplicity is challenged to the hilt when cardless customers need to be served.
Solutions Provided	With a wide network of direct carrier billing, bank transfers, cash payments at convenience stores, and physical vouchers across South East Asia, Codapay is enabling the merchants to outreach to their potential consumers regardless of the fact that whether they possess any card or not. An alternative payment gateway Codapay available on the web, mobile web and the in-app is enabling the merchants to significantly increase their revenues in emerging markets as well as helping the payment channel providers with net-new transaction volume in addition to hassle-free payment experience for customers.
Founders	Bobby Choi, Paul Leishman, Neil Davidson
Linkedin Profile of Founders	Bobby Choi: https://www.linkedin.com/in/bobby-choi-0b513522 Paul Leishman: https://www.linkedin.com/in/pcleishman Neil Davidson: https://www.linkedin.com/in/neilfdavidson
Latest Funding	\$2M on August 23, 2016 (Series A) (GMO VenturePartners, Toivo Annus, Golden Gate Ventures, IMJ Investment Partners)
Interested In (Pilot, Partner, Investments etc.)	<i>Please help us update this and any other info:</i> https://goo.gl/forms/XHom5psCTP82FBFA2
# Employees	11 – 50
Website	http://www.codapay.net
LinkedIn	https://www.linkedin.com/company/coda-payments
Headquarters	Singapore
Founded (When)	2011
Total Equity Funding	\$5.2M in 5 Rounds from 8 Investors (GMO VenturePartners, Toivo Annus, Golden Gate Ventures, IMJ Investment Partners Pte. Ltd, Accion Venture Lab, CyberAgent Ventures, DMP VC, Rakuten)



Fixir | Auto Garage Referral / Insurance Renewal | Every Driver's Trusted Company

Focus Areas	Distribution, Servicing
Pain Points Being Solved	Fixir grew out of a simple frustration we ran into – how can you tell if you're paying too much for your car maintenance or repair?
Solutions Provided	Through an intuitive mobile application, drivers can easily submit their car problem via a description or photo and receive quotations from nearby trusted workshops, enabling them to make an informed decision.
Founders	Glenn Ong, Ryan Chew Zi Jie,
Linkedin Profile of Founders	Glenn Ong: https://www.linkedin.com/in/glennongkx Ryan Chew Zi Jie: https://www.linkedin.com/in/ryan-chew-zi-jie
Latest Funding	\$21.34K, Feb 2016 (Seed)
Interested In (Pilot, Partner, Investments etc.)	Currently raising seed round of \$350,000 (\$100,000 committed). Would also like to partner fleet management/logistics companies to help with servicing and maintenance of their vehicles.
# Employees	1 – 10
Website	http://www.fixir.co
Linkedin	https://www.linkedin.com/company/fixir
Headquarters	Singapore
Founded (When)	June 2015
Total Equity Funding	\$21.34K, Feb 2016 (Seed)

INSURERS

CHUBB Insurance

Insurer / Re (Ins) / Broker	Insurer
About	Chubb is the world's largest publicly traded property and casualty insurer. With operations in 54 countries, Chubb provides commercial and personal property and casualty insurance, personal accident and supplemental health insurance, reinsurance and life insurance to a diverse group of clients.
Life / P&C Insurance	P&C, Commercial
Headquarters	New York, US
Regional Office	Singapore
Licensed in Singapore	Y
Presence across Asia	Singapore, Hong Kong, Malaysia, Indonesia, Vietnam, Thailand, Hong Kong, China, South Korea, Japan.
Notable start-up collaborations	CoverHound (USA)
Interested in early stage start-ups?	Y
Engagement models	Mentorship, Pilots, Investments, Partnerships
Areas of potential collaboration	Distribution, Claims, Travel Insurance, Fraud Detection
Website	http://www.acegroup.com/sg/

AXA

Insurer / Re (Ins) / Broker	Insurer
About	AXA is one of the world's leading insurance companies. We provide innovative insurance solutions for both personal and business needs. AXA also invests heavily in startups through its VC funds, AXA Strategic Ventures and Kamet Ventures.
Life / P&C Insurance	Life, P&C, Commercial
Headquarters	Paris, France
Regional Office	Hong Kong
Licensed in Singapore	Y
Presence across Asia	Singapore, Hong Kong, Malaysia, Indonesia, Thailand, Hong Kong, China, South Korea, Japan, India, Taiwan, Philippines
Notable start-up collaborations	Grab, Shift Technology, MyDoc, UEX, Boundlss
Interested in early stage start-ups?	Y
Engagement models	Mentorship, Pilots, Investments, Partnerships
Areas of potential collaboration	Claims Management, Fraud Detection, Underwriting, Distribution, Data, Telematics, Connected Health, Blockchain
Website	http://www.axa.com

Allianz

Insurer / Re (Ins) / Broker	Insurer
About	As an international financial services provider, Allianz offers over 83 million customers worldwide products and solutions in insurance and asset management.
Life / P&C Insurance	P&C, Commercial
Headquarters	Munich, Germany
Regional Office	Singapore
Licensed in Singapore	Y
Presence across Asia	Singapore, China, Malaysia, India, Indonesia, Japan, Thailand, Philippines.
Notable start-up collaborations	
Interested in early stage start-ups?	
Engagement models	Pilots
Areas of potential collaboration	Please help us update this and any other info: https://goo.gl/forms/RF6yhadiIHkelQ7w2
Website	www.allianz-asiapacific.com

Manulife

Insurer / Re (Ins) / Broker	Insurer
About	Manulife is a leading financial service company that provides a wide range of financial and investment protection products and wealth management services.
Life / P&C Insurance	Life
Headquarters	Toronto, Canada
Regional Office	Hong Kong
Licensed in Singapore	Y
Presence across Asia	China, Hong Kong, Japan, Singapore, Philippines, Thailand, Malaysia, Indonesia, Thailand, Vietnam, Cambodia
Notable start-up collaborations	
Interested in early stage start-ups?	
Engagement models	Pilots
Areas of potential collaboration	Please help us update this and any other info: https://goo.gl/forms/RF6yhadilHkelQ7w2
Website	www.manulife.com.sg/

Liberty Mutual

Insurer / Re (Ins) / Broker	Insurer
About	Liberty Insurance Singapore is a 100% owned strategic business unit of Liberty Mutual Insurance Group. Headquartered in Boston, Liberty Mutual Insurance
Life / P&C Insurance	P&C
Headquarters	Boston, USA
Regional Office	Sydney, Australia
Licensed in Singapore	Y
Presence across Asia	Hong Kong, Singapore, Thailand, China, Vietnam, India, Malaysia, Australia
Notable start-up collaborations	
Interested in early stage start-ups?	Y
Engagement models	Pilots
Areas of potential collaboration	Please help us update this and any other info: https://goo.gl/forms/RF6yhadilHkelQ7w2
Website	www.libertyinsurance.com.sg/

FWD

Insurer / Re (Ins) / Broker	Insurer
About	FWD is one of the top online insurance companies in Singapore. We offer a wide range of insurance solutions from car, travel and life.
Life / P&C Insurance	Life, P&C
Headquarters	Hong Kong
Regional Office	Hong Kong
Licensed in Singapore	Y
Presence across Asia	Hong Kong, Singapore, Philippines, Indonesia, Vietnam, Macau, Thailand
Notable start-up collaborations	
Interested in early stage start-ups?	Y
Engagement models	Pilots
Areas of potential collaboration	Claims digitalization
Website	www.fwd.com.sg/

Aviva

Insurer / Re (Ins) / Broker	Insurer
About	We are one of Singapore's leading providers of insurance. We offer home, travel and car insurance, life and health plans, and savings and investment solutions.
Life / P&C Insurance	Life, P&C
Headquarters	London, UK
Regional Office	Singapore
Licensed in Singapore	Y
Presence across Asia	Singapore, India, Taiwan, Vietnam, Hong Kong, Indonesia, China
Notable start-up collaborations	
Interested in early stage start-ups?	Please help us update this and any other info: https://goo.gl/forms/RF6yhadiIHkeIQ7w2
Engagement models	Pilots
Areas of potential collaboration	Can be explored through the Aviva Digital Garage - Innovation Lab in Singapore
Website	www.aviva.com.sg

AIA

Insurer / Re (Ins) / Broker	Insurer
About	AIA Singapore provides insurance products for both individuals and businesses.
Life / P&C Insurance	Life
Headquarters	Hong Kong
Regional Office	Singapore
Licensed in Singapore	Y
Presence across Asia	Singapore, Cambodia, Hong Kong, Indonesia, Malaysia, Myanmar, Thailand, Philippines, Vietnam, China, Brunei, Australia, Korea, New Zealand, Taiwan, India, Sri Lanka
Notable start-up collaborations	Partnering through an accelerator model
Interested in early stage start-ups?	Y
Engagement models	Acceleration, Pilots, Partnerships
Areas of potential collaboration	Can be explored through startup accelerator http://www.aia-accelerator.com/
Website	www.aia.com

NTUC

Insurer / Re (Ins) / Broker	Insurer
About	NTUC Income is your financial advisor and provider for travel, motor, home, personal accident, special care, health and life insurance service in Singapore.
Life / P&C Insurance	Life, P&C
Headquarters	Singapore
Regional Office	Singapore
Licensed in Singapore	Y
Presence across Asia	Singapore
Notable start-up collaborations	Raxel Telematics
Interested in early stage start-ups?	Please help us update this and any other info: https://goo.gl/forms/RF6yhadiIHkeIQ7w2
Engagement models	Acceleration, Pilots, Partnerships
Areas of potential collaboration	Can be explored through the accelerator - Income Future Starter http://income.com.sg/future-starter/index.html
Website	http://www.income.com.sg

IAG

Insurer / Re (Ins) / Broker	Insurer
About	Insurance Australia Group Limited (IAG) is the parent company of a general insurance group with controlled operations in Australia, New Zealand, Thailand, Malaysia, Indonesia, India and Vietnam, employing more than 15,000 people.
Life / P&C Insurance	P&C
Headquarters	Sydney, Australia
Regional Office	Singapore
Licensed in Singapore	N
Presence across Asia	Thailand, Malaysia, Vietnam, Indonesia, India.
Notable start-up collaborations	AirTasker, Upguard (Cyber)
Interested in early stage start-ups?	Y
Engagement models	Pilots, Partnerships, Investment, Mentorship
Areas of potential collaboration	Connected Car / Cyber Security / Sharing economy
Website	http://www.iag.com.au

Tokio Marine

Insurer / Re (Ins) / Broker	Insurer
About	Based in Singapore, Tokio Marine Asia (TM Asia) is an established regional headquarters and intermediate holding company, located at the Tokio Marine Centre in Singapore. Our organisation oversees 8 P&C Insurance companies and 5 Life Insurance companies in 8 countries, which employs over 5,000 people across the region.
Life / P&C Insurance	P&C, Life
Headquarters	Tokyo, Japan
Regional Office	Singapore
Licensed in Singapore	Y
Presence across Asia	Japan, Singapore, Thailand, Malaysia, Vietnam, Indonesia, India, Philippines, Myanmar, Australia, New Zealand.
Notable start-up collaborations	<i>Please help us update this and any other info:</i> https://goo.gl/forms/RF6yhadilHkelQ7w2
Interested in early stage start-ups?	
Engagement models	Pilots
Areas of potential collaboration	
Website	www.tokiomarineasia.com

MSIG

Insurer / Re (Ins) / Broker	Insurer
About	For over 100 years, MSIG has been Asia's leading general insurance provider. Today, with representation in every ASEAN country, Hong Kong and Oceania, MSIG continues to grow in strength and reach. With its wealth of experience and commitment to Asia, MSIG leverages on its multi-channel distribution, strong partnerships and intermediaries and extensive geographical network to offer a wide range of insurance solutions across personal and commercial lines.
Life / P&C Insurance	P&C
Headquarters	Tokyo, Japan
Regional Office	Singapore
Licensed in Singapore	Y
Presence across Asia	Japan, Singapore, Thailand, Malaysia, Vietnam, Indonesia, Hong Kong.
Notable start-up collaborations	CSE Automotive Technologies Sdn Bhd. (Telematics)
Interested in early stage start-ups?	Please help us update this and any other info: https://goo.gl/forms/RF6yhadilHkeIQ7w2
Engagement models	Pilots
Areas of potential collaboration	
Website	http://www.msig-asia.com

Additional insurers (to be added at a later date)

Prudential

AIG

Great Eastern

QBE

Direct Asia

Zurich

Etiqua

Generali

Transamerica

China Life

HSBC Insurance

MetLife

RE-INSURERS

Munich Re

Insurer / Re (Ins) / Broker	Re Insurer
About	Munich Re Group is a reinsurance company based in Munich, Germany. It is one of the world's leading reinsurers. ERGO, a Munich Re subsidiary, is the Group's primary insurance arm.
Life / P&C Insurance	Life, P&C
Headquarters	Munich, Germany
Regional Office	Singapore
License in Singapore	Y
Presence across Asia	Singapore, China, India, Japan, Korea, Malaysia, Taiwan, Australia, New Zealand.
Notable start-up collaborations	Lemonade, Slice, Trov, Simplesurance, Meshify, Waygum, Auduri, Metabiota, Helium, Precisionhawk, Plug and Play IoT and Insurance, Mundi Lab.
Interested in early stage start-ups?	Y
Engagement models	Acceleration, Pilots, Partnerships, Investments
Areas of potential collaboration	Please help us update this and any other info: https://goo.gl/forms/RF6yhadilHkelQ7w2
Website	www.munichre.com

Swiss Re

Insurer / Re (Ins) / Broker	Re Insurer
About	The Swiss Re Group is a leading wholesale provider of reinsurance, insurance and other insurance-based forms of risk transfer. Dealing direct and working through brokers, its global client base consists of insurance companies, mid-to-large-sized corporations and public sector clients.
Life / P&C Insurance	Life, P&C
Headquarters	Zurich, Switzerland
Regional Office	Hong Kong
License in Singapore	Y
Presence across Asia	Singapore, China, India, Japan, Korea, Malaysia, Australia
Notable start-up collaborations	Sharecare, digi.me, biovotion, Startupbootcamp
Interested in early stage start-ups?	Y
Engagement models	Acceleration, Pilots, Partnerships, Investments
Areas of potential collaboration	Please help us update this and any other info: https://goo.gl/forms/RF6yhadilHkelQ7w2
Website	www.swissre.com

INVESTORS

Dymon Asia Ventures

Type	Venture Capital
About	Dymon Asia Ventures was founded in 2015 with a single mission – to partner exceptional entrepreneurs that drive transformation in Financial Services. DAV is part of Dymon Asia Capital, an alternative investment manager in Singapore with \$4.8 Billion in assets under management as of May 1, 2016.
Investment Ticket Size	Series A and above
Headquarters	Singapore
Founder	Jinesh Patel, Christiaan Kaptein
Fund Size	\$75M
Investments	4 Investments in 4 Companies
Portfolio Companies	4XLabs.co, OTONOMOS, Spark Systems, Capital Match, Weconvene.
Website	www.dymonasiaventures.com
Exits	No exits found

Infocomm Investments (IIPL)

Type	Venture Capital
About	Infocomm Investments Pte Ltd (IIPL) builds and invests in Singapore and global infocomm technology start-ups. Managing more than US\$200M, we accelerate the development of start-ups in their formative phase, and invest further as they move towards growth and expansion. Through our investments, partnerships with stakeholders across private and public sectors, and global reach, we play a central role in building a vibrant and sustainable ecosystem in Singapore for start-ups to flourish.
Investment Ticket Size	Series A and above
Headquarters	Singapore
Founder	Government of Singapore
Fund Size	\$200M
Investments	26 Investments in 22 Companies
Portfolio Companies	Twilio, Reebonz, Treebox, Glints, Quid, MobileWalla, Gengo, DataXu, Silent Eight, CreditSeva, Tabsquare, SPH Plug and Play, Joyful Frog Digital Incubator, Startupbootcamp, Entrepreneur First
Website	www.infocomminvestments.com
Exits	1 IPO & 5 Acquisitions

SeedPlus

Type	Fund
About	We are a Singapore--based seed-stage venture firm that invests S\$500k to 1M in early stage companies on market terms. Once the investment is in place, we'll help you to grow to profit or the next round of funding through our network and our full--time operating partners.
Investment Ticket Size	\$500k – \$1M
Headquarters	Singapore
Founders	Michael Smith Jr, Tiang Lim Foo, Gabriel Lundberg
Fund Size	\$21M
Investments	4 Investments in 4 Companies
Portfolio Companies	Moglix, Appknox, Moglix, Stacck
Website	www.seedplus.com
Exits	No exits found

LeapFrog Investments

Type	Fund
About	LeapFrog invests capital, people and knowledge in purpose-driven businesses, helping them to grow, to be profitable and to have real social impact. We aim to open the gates of the capital markets for high growth businesses – bringing large-scale capital to drive rapid impact on billions of lives. We are interested in both scale and diversification. We like building big businesses that succeed and endure.
Investment Ticket Size	Series B and above
Headquarters	Port Luis, Mauritius
Founder	Jim Roth, Andrew Kuper
Fund Size	\$900.6M
Investments	3 Investments in 3 Companies
Portfolio Companies	BIMA, IFMR Capital, Shiram Credit
Website	www.leapfroginvest.com
Exits	No exits found

Temasek Holdings

Type	Investment Company
About	An investment company based in Singapore. Portfolio, mainly in Asia and Singapore, covers a broad spectrum of industries.
Investment Ticket Size	US\$5m and up
Headquarters	Singapore
Founder	Government of Singapore
Fund Size	S\$242 billion
Investments	78 Investments in 68 Companies
Portfolio Companies	Intouch Holdings Public Company Limited, Markit Ltd, Singapore Technologies Telemedia Pte Ltd, Alibaba Group Holding Ltd, Bharti Airtel Limited, Mediacorp Ltd, Singapore Telecommunications Limited etc.
Website	www.temasek.com.sg
Exits	10 IPOs & 11 Acquisitions

brought to you by:

INSURTECHASIA in collaboration with



brought to you by:

INSURTECHASIA in collaboration with



THANK YOU